

Annual Report 2020-2021



# **Contents**

Chairs Welcome	
Chief Executive's Message	3
Arsh's Story	5
The KIDS Ethos	7
Our Goals and Achievements	9
KIDS: Our Next Chapter	12
Jimmy's Story	17
Trustees' Annual Report	19
Independent Auditor's Report to the Members and Trustees of KIDS	24
Statement of Financial Activities	27
Gifts and Grants Received	53
Company Information	56



# Chair's Welcome

"

During the pandemic, KIDS has been a rock for my son. They have allowed him to access support and when not in nursery they have provided us with family activities to ensure he is constantly making progress.

- Parent whose child is supported by KIDS Family Centre.

This past year has been difficult for all of us, but especially challenging for disabled children, young people and their families. Shielding, home-school, restricted access to health care and the suspension of many children's services have all had a negative impact on daily life.

I am so proud of the KIDS team. The charity kept its doors open in the face of changing restrictions and continued to make a real difference — as you will read in this report. We provided support and advice to almost 12,000 disabled children and young people and worked alongside their families to adapt to their needs in the most challenging circumstances.

Covid is not over, especially for disabled children, young people and families, many of whom face extra health risks, barriers to vaccination, and impacts on mental health and well-being. They will be picking up the pieces for a long time to come, which is why KIDS strongly supports a targeted and properly resourced recovery plan.

When we asked families, as part of our strategic review, how we put our values into action, one young person said, 'Because you are always there for us'. Many challenges lie ahead, but I know that KIDS will continue to support disabled children, young people and their families to achieve their goals — with professionalism, kindness and real humanity.

Disabled children and young people are entitled to the same rights and opportunities as others, yet these are so often denied in everyday life. It is our job at KIDS to champion their rights, amplify their voices and create spaces for them to shape their future. I am delighted that our new strategy will see us draw on fifty years of expertise, speak up about gaps in services, and provide practical solutions. From service design to policy influence, every step of our journey will be informed by our families' lived experiences and expertise.

I would like to say an enormous thank you to our donors, charitable trusts and corporate partners. But I also want to pay homage to our staff, trustees and volunteers, as well as the disabled children, young people and their families, many of whom give their time and money to help others. Their resourcefulness and resilience gives us renewed optimism to emerge from this dreadful pandemic with a determination to do even more.

KIDS makes a real difference to people's lives. Thank you for believing in what we do.

Stephen Unwin

Chairman



# Chief Executive's Message

- It makes me feel appreciated and not part of the tokenistic participation. Being part of this group makes me more hopeful for a better world and changes based on what's said. That will lead to better services and break down stereotypes and stigma. Just because a person has SEND (Special Educational Needs and Disabilities) doesn't make their voice less valid, and experience makes it more valid.
  - Young person supported by KIDS Young People's Engagement

No one thought KIDS' fiftieth birthday would be dominated by a pandemic which continues to disproportionately affect disabled children, young people and their families. But the charity's fantastically practical response was a tribute to John Mulcahy who set up KIDS in 1970, in partnership with the mother of a disabled child in his class.

#### **Our Covid-19 response**

Our settings were the only outdoor spaces some children enjoyed during lockdown. Parents and carers appreciated weekly phone calls in place of meet-ups. Information, advice and mediation moved seamlessly on-line and our young people's team was brilliant at keeping connections going (virtual discos were a highlight!). Early years; domiciliary care; short breaks; overnight respite, playgrounds, young carers, wherever and whenever there was a KIDS service, our staff went the extra mile. Many services provided both fun and respite in a safe outdoors environment - hugely needed over recent months. Throughout numerous changes to government guidance, our team did not let up for one minute. They focused on practical measures for families juggling intense demands of work, medical care, illness, bereavement, isolation and schooling. I want to thank them all for their tireless work and dedication.

Along the way, we've learned valuable lessons. Our mediation services, which won the National SEND Mediation Award, report that for some young people, accessing the meeting on-line from home was a better way to participate. In other areas, Covid restrictions have shown us how essential face to face activities are, from after school clubs to summer schemes. We are already working with other charities to look at the balance of provision, as we strive to maximise the potential of online delivery to reach more families, and make sure that face to face services stay strong where is no substitute for a hands-on experience.

I have missed my visits to our services and was thrilled to return to a KIDS adventure playground in London in July. 150 volunteers from our partner Kurt Geiger had spent the week with our staff transforming the playground. They replaced sandpits and turf, turned a flower bed into a wheelchair accessible allotment space and redesigned a wall with their signature rainbow colours. Our relationships with our corporate partners and supporters are a great source of strength and creativity, and I want to thank them all for their generous contributions.

#### The voices of our families

Alongside our Covid response, we have been consulting widely on what KIDS does well and where we go next. Young people say we are caring, fun and trusted. Families feel supported, not judged; that we enable their children to take part in activities they never thought possible and celebrate every small step and achievement. Staff shared stories of a young woman better able to speak up for herself in a meeting, a child on a high rope for the first time and a young man supported by KIDS for several years to overcome numerous obstacles, who is training to be a paramedic.

Above all, people value our ability to support the whole family. One parent singled out our work with a young carer "it's easy to only ever see them as part of a family unit ... it's so empowering for my daughter to feel she is an individual". Looking ahead, young people and families shared their vision of services to make a real difference, embracing social opportunities (youth clubs; discos; day services), volunteering and employment, access to healthcare and practical skills like travel. Parents and carers emphasised the importance of additional support at key transitions (into primary school or from children's to adult services) and of preventive measures to help avert a crisis.

#### Looking to our future

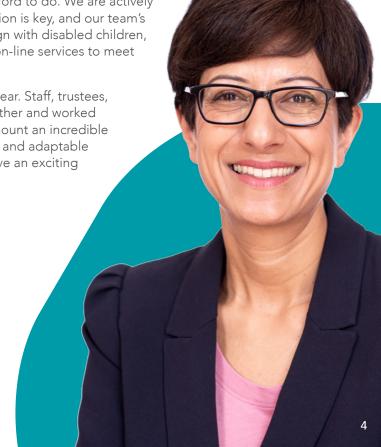
Based on this feedback, we have three clear priorities for the future: practical support, innovation and social change. Practical and emotional support because this is at the heart of KIDS' mission and highly valued by families. Innovation, because we have fifty years of expertise to draw from to find new solutions to the obstacles families face. Social change, because disabled children, young people and their families have a right to access the support they need but must still battle for the basics. We are determined to amplify their voices, to bring our shared expertise to the table and work together to make their rights a reality.

Disabled children's services were already chronically underfunded and Covid has brought new pressures. To sustain our work, like other charities on the frontline, we will have to make tough choices about what we can or cannot afford to do. We are actively looking at new funding partnerships and models. Collaboration is key, and our team's flexibility during Covid puts us in a great position to co-design with disabled children, young people and families the best mix of face to face and on-line services to meet their changing needs.

I am hugely appreciative of everyone's efforts over the past year. Staff, trustees, volunteers, donors, supporters and allies have all come together and worked alongside disabled children, young people and families to mount an incredible response. We showed ourselves to be a creative, resourceful and adaptable 'One team KIDS' and after fifty years of service I know we have an exciting new chapter ahead.

Clett. ace

Katie Ghose Chief Executive



# **Arsh's Story**



My son Arsh has autism and we have been receiving help from KIDS for about seven months now. We needed help as Arsh's behaviour and issues with sleep were making me feel low. I felt like no one understood why – it was simply because my son did not sleep. I was also exhausted as I had to watch him constantly to make sure he stayed out of danger.

Two people from KIDS came to my house and showed me different activities I could do with Arsh. He really enjoyed playing with rice crispies in a tray, and I have used this play with him a lot since. They also gave me ideas about how to communicate with Arsh, and how to help him communicate with me, alongside some great ideas as to how to get him to burn off some of his energy!

When Covid started, KIDS couldn't come to my house as much. Instead, my support worker called me every week on the phone. I really needed those calls. I could talk to her about my difficulties, and I knew she understood. I found the winter lockdown really hard as his behaviour and sleep were not good and my husband was out during the day at work.

I knew that I could always call my support worker. She would always try to help. She didn't mind that my English was bad. She made a sleep routine with me and encouraged me to keep going with it, even when it was really difficult. She also helped me to speak to Arsh's doctor about getting the right medication to help with his sleep. Arsh is now sleeping so much better, and I feel so much better because of it.

It was hard for me to take Arsh out, as he was too big for his pushchair and he wouldn't walk very far without sitting down and refusing to move. She helped me to get a special needs buggy from the NHS which made it much easier for me to get my other children from school and to go shopping. I also told her that I was worried about the car, as Arsh kept getting out of his seat when we were driving. KIDS bought me a harness to keep him safe in the car – it's helped so much.

I feel happy now, Arsh is calmer and he is sleeping better. This has helped me and the rest of my family. Life is not always easy, but I can manage now. I know that I can call my support worker whenever I need her. And that support has been, and remains, so important to me.

Click to watch Arsh playing with his brothers





# The KIDS Ethos

#### KIDS has a distinct ethos. We are:

- Optimistic, creative and fun
- Caring and professional
- Open and approachable
- Flexible and adaptable

#### Our ethos is deeply rooted.

We were founded in 1970 by John Mulcahy, a teacher, who wanted to do more for a disabled child in his class. Working with the child's mother, John understood that parents are the experts and he worked with families to find practical solutions to identify gaps in provision and take practical steps to fill them.

50 years later and we continue that tradition. We support parents and carers to find solutions that work for them, and we are actively expanding our pioneering participation work with disabled children and young people across the country.

We face major challenges. But we are determined to stay true to our vision and provide this life-changing support which is so valued.

- It really increases your self-esteem and self-worth, making you feel more valued as a person.
  - Young person supported by KIDS
- Our support network is small at the best of times and now during lockdown we have been a bit cut off from everyone. When we do talk to each other, I feel like it's really hard to explain what lockdown life is like for us. No one sees the full picture of our children's needs or understands the strains we're under. The phone conversation we had was the first time in months where I felt someone actually understood what I was saying and brought something constructive to the table. It meant a lot to me.
  - Parent supported by KIDS



#### Our goals and achievements:

The Covid pandemic has dominated life for all of us this year. Our team has needed to be agile to ensure that we could continue to support our families safely.

We are proud that we were able to stay open throughout, thanks to the resourcefulness and resilience of our team. We delivered a mix of face to face and virtual support to our families, many of whom faced significant issues around shielding, school closures and access to medical services.



## Over 11,800

disabled children, young people and their families supported



## Over 190,000

hours of support provided



## Over 30,000

hours of virtual support including video calls, telephone and email



## Over 4,700

activity packs delivered to homes



## **Over 500**

food hampers delivered to vulnerable families

Click to hear from Ruth about the support she received during Covid



# Going above and beyond for our families during the pandemic:



Support accessing food and shopping deliveries



Getting safe transport to hospital and medical appointments



Support with accessing laptops and computers to link with education and medical professionals



Socially distanced visits to check on vulnerable families



Flexible support and hours for key workers emergency placements



Taking children on daily exercise if parents were unable to

Click to see how we kept young people connected





# **KIDS: Our Next Chapter**

We really value the 1:1 sessions that have been put in place to allow our son sometime out of the house to do some activities in a safe happy environment to lift his spirits and give some structure to his life during this difficult time.

- Young person supported by KIDS

To inform our new strategy, we widely surveyed parents, carers, children, young people and our staff to gain deeper understanding of what they value about KIDS, and their vision for the future. Three key themes emerged:

- Disabled young people, their siblings and young carers want to be recognised, respected and included. They seek a wide range of practical services that enable them to have fun, make friends, gain education, volunteer, work, grow their independence and develop practical life-skills.
- Parents want to know how to navigate the system and secure support to help their child progress. They want to enjoy family time together and to be able to take breaks from caring responsibilities knowing their child is safe, having fun and receiving services right for his or her needs. Access to services was limited to their local area and local funding constraints.
- Staff are energised by the value of provision and the trusted relationships they forge with children, young people and families. They want us to find a sustainable model for our services so that we can continue to be there for families.





Local government funding for disabled children has fallen year on year over the last decade. This has affected KIDS as well as many other charities. But we believe that every disabled child, young person and their family is entitled to safe, sustainable, high-quality services and we are determined to find new, affordable ways of providing these in future, working with a wide range of partners. We will ensure that we are financially sustainable by moving away from services which incur an unsustainable financial loss. We will focus and streamline our operation and seek out new opportunities, partnerships and ways of working.

Our ambition is to come through this difficult time making even greater impact than we do now. At home, in the community and on-line, our staff will bring their warmth, professionalism and optimistic outlook to support disabled children and young people to achieve their goals.

#### **Developing digital:**

Every part of our new plan will involve us making best use of digital to support disabled children, young people and their families to achieve their ambitions'

The pandemic has given us significant insight into how we can design digital, face-to-face and combined services in the future. In 2020, we worked with Sense and several other disability charities to set up a digital services consortium, to learn and share good practice. For some of our services, digital has had significant benefits, and we want to build on the learning and feedback that we have gained over the last 18 months. We will be guided by disabled children, young people and their families' insights and adapt our services to support more people in new and effective ways.

#### Our plan

Every part of our new plan will involve us making best use of digital to support disabled children, young people and their families to achieve their ambitions. We will prioritise three areas: practical support, innovation and social change.

#### **Practical support**

Many families with disabled children say they lack the support they need to stay together as a family, enjoy life fully and be part of their community.

KIDS will develop a combination of face-to-face, on-line and telephone support. Mental health and well-being will be a key priority, and we will develop an ambitious offer for young disabled people moving into adulthood.

We will continue to provide advice and mediation services and develop a joinedup information service to help families navigate their way through the bureaucratic challenges that society insists on.

#### **Innovation**

According to a report by the Department of Education in May 2020, only 43% of children with special educational needs aged three and four were able to access nursery places, compared to 60% of this age range who have no disability. Disabled children are often excluded from mainstream nurseries, lose out on social and educational opportunities, and families feel stranded and fearful for the future.

KIDS has decades of experience supporting under 5s at home, in groups and in our nurseries. Families say their child grows in confidence and becomes 'school-ready'. We will test, scale and collaborate on a practical model of support for disabled under 5s and families. This will help amplify the voice of early years parents, close the education gap for under 5s with disabilities and give every young child the chance to thrive.

\* Special educational needs and disability: an analysis and summary of data sources Department of Education, May 2020

#### Social change

Disabled children, young people and their families, have deep knowledge and expertise, but their views are still not at the heart of decision-making.

KIDS has broken new ground in supporting disabled young people to inform government officials and parliamentarians in disability awareness, policy and practice. We will continue to develop our participation programmes and strengthen young people's involvement and influence in our own organisation's decision-making and service design.

Young disabled people told us they want a world where every disabled child and young person is respected, recognised and included. We will maximise our 50 years of expertise in children's disability and complex needs to win the policy change and resources to achieve their vision. Disabled children, young people and their families will be at the heart of our social change programme. Their experiences will drive our policy, campaigns and communications and we will collaborate widely to make equal rights and opportunities a reality for every disabled child and young person.

What our young people and families tell us:

"

When I was dealing with anxiety Corniche would meet me for 1-1s so I could relieve the stress and anxiety.

 Young carer supported by KIDS Gosport & Fareham Young Carers

"

As a young person with SEND sometimes you go to groups or talk to people and they're really grateful to have you there, but they really just want you to say we have a person with SEND. If I don't feel valued, it stifles the progress myself and the group make and takes away from what I say.

Young person supported by KIDS

I am amazed at how my son interacts with Shelley as I was frightened he would not participate. The Lego therapy is amazing. I love watching how my son takes instructions from Shelley and how he opens up and expresses himself. Following each session he is much calmer and it is making a big difference to our family.

> Parent whose child is supported by KIDS Wakefield Awareness Support Project (WASP)



# Jimmy's Story

I'm Jimmy, I'm 23 years old and have been working with

Jimmy's story illustrates what can be achieved.

the KIDS participation team for over six years now. This project has given me so many opportunities to have a say over the years, but I want to focus on this last crazy year.

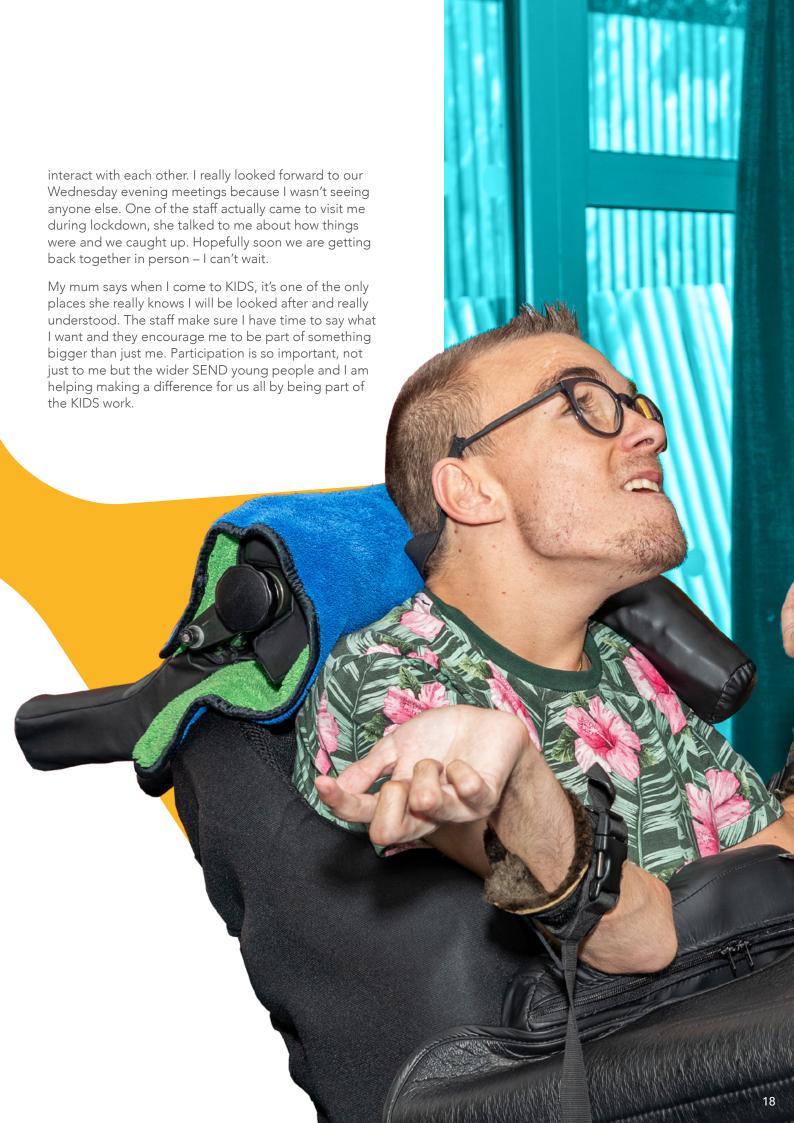
KIDS have given me chance to not only speak about me, my experiences but also to represent the views of other young people with disabilities. I have been involved in helping OFSTED and CQC redesign their inspection framework, helping KIDS develop their future plans and strategy and speaking to the SEND All Party Parliamentary Group about my experiences during lockdown.

I use an eye gazer to communicate and this can be a barrier but KIDS work with me to ensure my voice can be heard. This has really boosted my confidence and actually helped me stand up for my decisions, including at college. My family are also really proud because I am stepping up at my meetings and letting them know what I want. I've got big plans for my future!

Lockdown has been tough because I actually lost all my personal assistants meaning my family had to cover all my care and support. We all need a break sometimes. It was great that KIDS set up an online opportunity for the group to still meet and even more regularly. The staff are amazing and kind, giving us a chance to chat and

Click watch **Jimmy** 





# **Trustees' Annual Report**

# (Incorporating the Directors' Report and Strategic Report for the year ended 31 March 2021)

The Trustees, who are the directors of the charitable company for Companies Act purposes, are pleased to present their annual report and review together with the audited financial statements of the charity and the group for the year ended 31 March 2021. In this report they are referred to as the Trustees or, collectively, as 'the Board'.

The financial statements comply with the Charities Act 2011, the Companies Act 2006, the Articles of Association, and Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS102) (effective 1 March 2015).

#### Structure, Governance and Management

#### **Governing Document**

KIDS is a registered charity and is a company limited by guarantee. It is licensed by the Secretary of State to omit the word "Limited" from its name. The instruments governing the charity are the Memorandum and Articles of Association.

Members of the charitable company guarantee to contribute an amount not exceeding £1 to the assets of the charitable company in the event of winding up. The Trustees are the Members of the charitable company but this entitles them only to voting rights. The total number of such guarantees at 31 March 2021 was 11 (2019: 14).

KIDS has 4 subsidiaries. KIDS Trading Company Limited, is a dormant company limited by guarantee registered in England and Wales. Support Education Respite Care for Children, Kidsactive, and Strut Limited are all charities and companies limited by guarantee, with no share capital, registered in England and Wales. All three are dormant.

#### **Organisation**

The charity is governed by a Board of Trustees collectively referred to as the Trustees. These Trustees are also the Directors of the company for Companies Act purposes.

The full Board of Trustees meets at least six times per year. In addition to the full Board, the Finance and Audit Committee meets at least five times per year. The Finance and Audit Committee consists of the Chair and Treasurer and a minimum of two other Trustees along with other individuals appointed by the Board.

For the year ended 31 March 2021 the members of the Finance and Audit Committee were:

**Chris Stefani** (Chair of Finance and Audit Committee) (resigned 20 January 2021)

**Sanjay Nair** (Chair of Finance and Audit Committee) (appointed Trustee 29 September 2020, appointed Treasurer 24 March 2021)

Stephen Unwin

David de Paeztron (resigned 24 March 2021)

**Austin Erwin** 

Zoe Peden

**Richard Pogrel** 

Linda Smeaton (Independent)

**Lindsay Thomas** (resigned 24 March 2021)

Sabah Zubaida (Independent)

The charity maintains a risk register outlining the major strategic, funding and operational risks that it faces. The Finance & Audit Committee regularly reviews the risk register and at least once a year the Board also conducts a review of significant risks. Having assessed the major risks, in particular those relating to the operation and finance of the charity, the Trustees are satisfied that, within the bounds of practicality, systems are in place to mitigate exposure to these.

#### **Appointments to the Board**

The Board includes people with a range of professional skills including finance; Human Resources; voluntary sector leadership and management; digital; risk; law; national and local government. Several trustees have lived experience as parents or siblings of disabled children and young people.

Each Trustee must retire at the next board meeting once three years has passed since their appointment or last election. They are eligible for re-election or re-appointment for two further consecutive terms of three years provided that they do not serve for a period of more than nine years without a period of at least a year out of office.

Trustees are recruited following the identification of a gap in key skills and experiences or to directly replace retiring Trustees. The recruitment is through a robust interview and appointment process, including input from a young people's panel. Candidates receive a full briefing pack about the function and responsibilities of being a Trustee and have the opportunity to meet the Chair and other Trustees before being elected.

#### **Trustee Induction and Training**

New Trustees undergo an orientation process which includes a briefing on their legal obligations under charity and company law, Charity Commission guidance on public benefit, the charity's Memorandum and Articles of Association, decision-making processes, the business plan and recent financial performance of the charity. Their induction includes sessions with the Chair, the Chief Executive Officer, other trustees and senior staff. Trustees are encouraged to attend relevant external training courses or events.

The names of the Trustees of the charity at the date of this report are stated on page 56.

The Trustees are covered by qualifying third-party indemnity provisions which were in place throughout the year and remain in force at the date of this report.

#### Management

The Trustees are responsible for the high level strategic development and direction of the charity. The day to day management of the charity, including staff and financial matters, is delegated to the Chief Executive.

We have determined our key management are the Chief Executive (Katie Ghose), supported by an Executive Leadership Team comprising the Director of Finance and IT (Emma Teviotdale), Director of Fundraising (Fidelma Hatton), HR Director (Sally Storton) and the National Operations Director (Katherine Shaw). The total remuneration for key management can be found in note 9.

#### **Related Parties**

Related parties of the charity include its subsidiary undertakings. A full list of the charity's subsidiary undertakings is disclosed in note 14 to the financial statements. All subsidiaries listed are included in the consolidated financial statements.

None of the Trustees receive any remuneration from their work with the charity.

A Conflicts Register is maintained by the Company Secretary to monitor and manage any potential conflicts of interest. Any conflicts are declared at the first board meeting at which the Trustee becomes aware of the potential conflict and are then recorded in the Conflicts Register. The Board considers all conflicts in line with the provision set out in the Company's Articles. The Trustees declare all interests on an annual basis.

#### **Remuneration Policy**

We endeavour to pay all our staff a fair and appropriate salary which ensures we attract and retain the right skills to have the greatest impact on advancing our vision whilst having to be balanced against the funds available to us.

Apart from the Chief Executive's salary, employees' and workers' pay is determined according to a fixed pay scale. All roles have a job description and they are evaluated against a set criteria to determine their grade which in turn governs their pay.

It is the responsibility of the Chair and the Treasurer to consider the remuneration of the Chief Executive using external information about pay rates of senior staff and make a recommendation to the Board for approval.

The Board approves the pay settlement for all staff.

#### **Principal Risks and Impact on Reserves**

The environment that KIDS operates within continues to go through significant change. Uncertainty still remains and the level of working capital that the group requires to continue to securely operate going forward is not totally quantifiable.

The Reserves Policy and its application will be reviewed at least annually. This is an agile policy and with internal/external changes to the charity the monetary level may change from year to year but the principles within the policy will remain the same. The principles are as follows:

- 1. Liquidity the charity's cash balance must not fall below £500,000.
- 2. Reserves the level of unrestricted reserves must contain a minimum level equal to 60 days of anticipated expenditure.
- Contract Risks an ongoing analysis of risks associated with larger contracts must be continually assessed and an allocation be made within unrestricted funds if the risk is deemed highly likely.

- 4. Cessation of business Although unlikely to happen an ongoing analysis of the going concern of the business will be conducted, and sufficient unrestricted reserves will be allocated for the purpose.
- 5. Capital Accumulation a key part of the corporate strategy is to change the business model and to increase the level of fundraising income but to do this there will need to be an investment in infrastructure and fundraising. The policy allows an allocation of unrestricted reserves to be used once principles 1 to 3 have been considered. Any available unrestricted reserves remaining can be used to fund designated reserves that assist the charity in achieving its corporate objectives.

Having assessed the budget for 2020-21, and taking into account the principles above, a minimum reserves monetary amount has been set at £1.3 million. It is estimated that at 31 March 2021 the unrestricted reserves will at least meet our minimum requirement.

#### **Investment Policy**

Apart from the investments in the subsidiary undertakings, there are no investments other than cash. The group does not have any significant excess cash reserves and so its policy is to hold any surplus cash resources in low risk, interest bearing bank deposit accounts.

#### **Going Concern**

A review of the financial position and performance of the charity and the group has been outlined in the strategic report which commences from page 19, together with a description of the principal risks and uncertainties faced by the charity on page 20.

Coronavirus - At the date of signing these financial statements, the directors have considered the effect on the group with the information available to it, and do not believe it will affect the group's ability to continue to trade for the foreseeable future. As with most businesses there have and will be short term practical difficulties which have been addressed and are being managed. The Directors have assessed the level of reserves along with the opening up after the lockdowns on the budget for the next financial year and there should be a pick up in service delivery as families come out of isolation.

The charity has acceptable financial resources: unrestricted funds have decreased slightly from £2.473 million to £2.457 million. As a consequence, the Trustees have a reasonable expectation that the group is well placed to manage its business risks successfully and continue in operational existence for the foreseeable future.

Accordingly, they continue to adopt the going concern basis in preparing the annual report and accounts.

#### **Fundraising**

KIDS raises funds with the aim of giving disabled children and young people a brighter future.

The funds we raise are the sole source of income for some projects, they provide additional income for services commissioned by local authorities and they ensure we continue to develop our offering to meet families' needs.

We appreciate that supporting our work is a choice and we respect our supporters who make that choice.

Our supporters help our work through giving their time in volunteering at one of our services or at an event, raising funds through making donations, participating in a challenge or special event or supporting via their social networks.

Alongside this, a number of corporate partners and trusts give us their time and expertise on a pro-bono basis in addition to funding specific projects and engaging in employee fundraising activities.

KIDS is a member of the Fundraising Regulator, taking our commitment to the highest standards of professional fundraising seriously and implementing recommendations on consent. Our staff undergo appropriate training, including GDPR, and are encouraged in their professional fundraising development.

The majority of our fundraising activities are directly managed in-house meaning we have direct control over standards and we ensure that our suppliers are acting to the standards we expect of them.

We take care to ensure that any vulnerable individuals would not be adversely affected by our fundraising, for example our Lottery promotion expressly encourages participants to be Gamble Aware.

We have a Fundraising Compliments, Comments and Complaints Procedure and Policy available on our website. Any fundraising complaints are logged, managed and escalated in line with organisational policy.

#### **Trustees Responsibilities Statement**

The Trustees (who are also directors of KIDS for the purposes of company law) are responsible for preparing the Trustees' Report and the financial statements in accordance with applicable law and regulations.

Company law requires the Trustees to prepare financial statements for each financial year. Under that law the Trustees have elected to prepare the financial statements in accordance with applicable law and United Kingdom Accounting Standards (United Kingdom Generally Accepted Accounting Practice), including FRS102 "The Financial Reporting Standards applicable in the UK and Republic of Ireland". Under company law the Trustees must not approve the financial statements unless they are satisfied that they give a true and fair view of the state of affairs of the charity and charitable group and of the incoming resources and application of resources, including the income and expenditure, of the charitable group for that period. In preparing these financial statements, the Trustees are required to:

- select suitable accounting policies and then apply them consistently
- make judgments and estimates that are reasonable and prudent
- state whether applicable UK accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the charitable group will continue in business

The Trustees are responsible for keeping adequate accounting records that are sufficient to show and explain the charitable group's transactions and disclose with reasonable accuracy at any time the financial position of the charitable group and enable them to ensure that the financial statements comply with the Companies Act 2006. They are also responsible for safeguarding the assets of the charitable group and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

The Trustees are responsible for the maintenance and integrity of the corporate and financial information included on the charitable group's website. Legislation in the United Kingdom governing the preparation and dissemination of financial statements may differ from legislation in other jurisdictions.

## Auditor and the disclosure of information to the auditor

So far as the Trustees are aware, there is no relevant audit information of which the group's auditors are unaware. The Trustees have taken all required steps to make themselves aware of any relevant audit information and to establish that the auditors are aware of that information.

#### **Equality, diversity and inclusion**

The charity is committed to the principle and practice of equal opportunities in employment for all employees, applications for employment, and board membership.

KIDS recognise that certain groups and individuals in our society are discriminated against for a variety of reasons, including their impairment or condition. We are committed to working towards eliminating any such discrimination in all aspects of our work and we value the individuality of all the children and young people we work with. We are committed to giving all KIDS service users every opportunity to safely express themselves and to achieve their highest potential. Within this ethos we do not tolerate bullying, harassment or discrimination of any kind.

This Trustees Report (including the Strategic Report) was approved by the Board and signed on its behalf by

**Stephen Unwin**Chair of Trustees

6th October 2021



# Independent Auditor's Report to the Members and Trustees of KIDS

#### **Opinion**

We have audited the financial statements of KIDS (the 'parent charitable company') and its subsidiary (the 'group') for the year ended 31 March 2021 which comprise the Consolidated Statement of Financial Activities, the Group and Company Balance Sheet, the Consolidated Statement of Cash Flows and notes to the financial statements, including a summary of significant accounting policies. The financial reporting framework that has been applied in their preparation is applicable law and United Kingdom Accounting Standards, including Financial Reporting Standard 102 The Financial Reporting Standard applicable in the UK and Republic of Ireland (United Kingdom Generally Accepted Accounting Practice).

In our opinion the financial statements:

- give a true and fair view of the state of the group's and parent charitable company's affairs as at 31 March 2021, and of the group's incoming resources and application of resources, including its income and expenditure, for the year then ended;
- have been properly prepared in accordance with United Kingdom Generally Accepted Accounting Practice; and
- have been prepared in accordance with the requirements of the Companies Act 2006.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (UK) (ISAs (UK)) and applicable law. Our responsibilities under those standards are further described in the Auditor's responsibilities for the audit of the financial statements section of our report. We are independent of the group and parent charitable company in accordance with the ethical requirements that are relevant to our audit of the financial statements in the UK, including the FRC's Ethical Standard, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Conclusions relating to going concern**

In auditing the financial statements, we have concluded that the trustees' use of the going concern basis of accounting in the preparation of the financial statements is appropriate.

Based on the work we have performed, we have not identified any material uncertainties relating to events or conditions that, individually or collectively, may cast significant doubt on the group's or parent charitable company's ability to continue as a going concern for a period of at least 12 months from when the financial statements are authorised for issue.

Our responsibilities and the responsibilities of the trustees with respect to going concern are described in the relevant sections of this report.

#### Other information

The trustees are responsible for the other information. The other information comprises the information included in the trustees' annual report, other than the financial statements and our auditor's report thereon. Our opinion on the financial statements does not cover the other information and, except to the extent otherwise explicitly stated in our report, we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If we identify such material inconsistencies or apparent material misstatements, we are required to determine whether there is a material misstatement in the financial statements or a material misstatement of the other information. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard

# Opinions on other matters prescribed by the Companies Act 2006

In our opinion, based on the work undertaken in the course of the audit:

- the information given in the Trustees' Annual Report for the financial year for which the financial statements are prepared is consistent with the financial statements; and
- the Trustees' Annual Report has been prepared in accordance with applicable legal requirements.

## Matters on which we are required to report by exception

In the light of our knowledge and understanding of the company and its environment obtained in the course of the audit, we have not identified material misstatements in the Trustees' Annual Report.

We have nothing to report in respect of the following matters in relation to which the Companies Act 2006 requires us to report to you if, in our opinion:

- adequate accounting records have not been kept by the parent charitable company, or returns adequate for our audit have not been received from branches not visited by us; or
- the parent charitable company's financial statements are not in agreement with the accounting records and returns; or
- certain disclosures of trustees' remuneration specified by law are not made; or
- we have not received all the information and explanations we require for our audit.

#### Responsibilities of trustees

As explained more fully in the Statement of Trustees' Responsibilities set out on page 22, the trustees are responsible for the preparation of the financial statements and for being satisfied that they give a true and fair view, and for such internal control as the trustees determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the trustees are responsible for assessing the company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the trustees either intend to liquidate the company or to cease operations, or have no realistic alternative but to do so.

## Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs (UK) will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

Irregularities, including fraud, are instances of non-compliance with laws and regulations. We design procedures in line with our responsibilities, outlined above, to detect material misstatements in respect of irregularities, including fraud. The specific procedures for this engagement and the extent to which these are capable of detecting irregularities, including fraud is detailed below:

Our assessment focussed on key laws and regulations the group and the parent charitable company has to comply with and areas of the financial statements we assessed as being more susceptible to misstatement. These key laws and regulations included but were not limited to compliance with the Companies Act 2006, Charities Act 2011, Charities (Protection and Social Investment) Act 2016, taxation legislation, data protection, anti-bribery and employment legislation.

We are not responsible for preventing irregularities. Our approach to detecting irregularities included, but was not limited to, the following:

- obtaining an understanding of the legal and regulatory framework applicable to the group and parent charitable company and how the group and the parent charitable company is complying with that framework, including agreement of financial statement disclosures to underlying documentation and other evidence;
- obtaining an understanding of the group and the parent charitable company's control environment and how the group and the parent charitable company has applied relevant control procedures, through discussions with Trustees and other management and by performing walkthrough testing over key areas;

- obtaining an understanding of the group and the parent charitable company's risk assessment process, including the risk of fraud;
- reviewing meeting minutes of those charged with governance throughout the year; and
- performing audit testing to address the risk of management override of controls, including testing journal entries and other adjustments for appropriateness, evaluating the business rationale of significant transactions outside the normal course of business and reviewing accounting estimates for bias.

Whilst considering how our audit work addressed the detection of irregularities, we also considered the likelihood of detection based on our approach. Irregularities arising from fraud are inherently more difficult to detect than those arising from error.

Because of the inherent limitations of an audit, there is a risk that we will not detect all irregularities, including those leading to a material misstatement in the financial statements or non-compliance with regulation. This risk increases the more that compliance with a law or regulation is removed from the events and transactions reflected in the financial statements, as we will be less likely to become aware of instances of non-compliance. The risk is also greater regarding irregularities occurring due to fraud rather than error, as fraud involves intentional concealment, forgery, collusion, omission or misrepresentation.

A further description of our responsibilities is available on the Financial Reporting Council's website at: <a href="https://www.frc.org.uk/auditorsresponsibilities">www.frc.org.uk/auditorsresponsibilities</a>. This description forms part of our auditor's report.

#### Use of our report

This report is made solely to the charitable company's members, as a body, in accordance with Chapter 3 of Part 16 of the Companies Act 2006. Our audit work has been undertaken so that we might state to the charitable company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the charitable company and the charitable company's members as a body, for our audit work, for this report, or for the opinions we have formed.

Nicholas Simkins FCA
Senior Statutory Auditor

for and on behalf of:

Cosper lang Crop (1).

#### **COOPER PARRY GROUP LIMITED**

Date:

Chartered Accountants Statutory Auditors Park View One Central Boulevard Blythe Valley Park Solihull West Midlands B90 8BG

# **Statement of Financial Activities**

(Including consolidated income and expenditure account) For the year ending 31 March 2021)

		2021			2020			
	Notes	Unrestricted funds	Restricted funds £	Total Funds £	Unrestricted funds	Restricted funds £	Total Funds £	
Donations and legacies	3	323,631	825,604	1,149,235	370,733	862,527	1,233,260	
Charitable Activities	4	7,074,642	0	7,074,642	7,893,062	0	7,893,062	
Other Trading Activities	5	15,186	3,376	18,562	159,639	56,950	216,589	
Investments	6	154	0	154	6,487	0	6,487	
Other		336,167	0	336,167	52,735	0	52,735	
Total Income		7,749,780	828,980	8,578,760	8,482,656	919,477	9,402,133	

Expenditure							
Raising Funds	7	555,424	0	555,424	540,557	0	540,557
Charitable Activities	7	7,270,084	780,778	8,050,862	7,985,775	826,788	8,812,563
Total Expenditure		7,825,508	780,778	8,606,286	8,526,332	826,788	9,353,120

			2021	2021		2020	
	Notes	Unrestricted funds	Restricted funds £	Total Funds £	Unrestricted funds	Restricted funds £	Total Funds £
Net Income / (Expenditure)		(75,728)	48,202	(27,526)	(43,676)	92,689	49,013
Revaluation of Fixed Assets		(3,253,489)	0	(3,253,489)	0	0	0
Gains / Losses on Disposal of Fixed Assets		(48)	0	(48)	0	0	0
Transfers	21	66,872	(66,872)	0	112,954	(112,954)	0
Net Movement in Funds		(3,262,393)	(18,670)	(3,281,063)	69,278	(20,265)	49,013
Reconciliation of Funds							
Total Funds brought forward		6,888,392	623,465	7,511,857	6,819,114	643,730	7,462,844
Total funds carried forward	21	3,625,999	604,795	4,230,794	6,888,392	623,465	7,511,857

The statement of financial activities includes all gains and losses recognised in the year. All income and expenditure derive from continuing activities. The notes on page  $\underline{32}$  to  $\underline{52}$  form part of these financial statements.

## **Balance Sheet**

For the year ended 31 March 2021

	Notes	Group 2021 £	Group 2020 £	Charity 2021 £	Charity 2020 £
Fixed assets:					
Tangible assets	13	619,225	5,460,660	619,225	5,460,660
Investments	14	0	0	100	100
Total Fixed assets		619,225	5,460,660	619,325	5,460,760
Current assets					
Tangible Asset for sale	15	1,550,000	0	1,550,000	0
Debtors	16	996,686	1,240,355	996,686	1,240,355
Cash at bank and in hand	23	1,877,086	1,472,832	1,877,086	1,472,832
Total Current assets		4,423,772	2,713,187	4,423,772	2,713,187
Liabilities					
Creditors falling due within one year	17	(812,203)	(661,990)	(812,303)	(662,090)
Net Current assets		3,611,569	2,051,197	3,611,469	2,051,097
Total assets less current liabilities		4,230,794	7,511,857	4,230,794	7,511,857
Net assets		4,230,794	7,511,857	4,230,794	7,511,857

	Notes	Group 2021 £	Group 2020 £	Charity 2021 £	Charity 2020 £
The funds of the charity					
Restricted income funds		604,795	623,465	604,795	623,465
Property reserve		1,168,549	4,414,956	1,168,549	4,414,956
Unrestricted income funds		2,457,450	2,473,436	2,457,450	2,473,436
Total charity funds	21	4,230,794	7,511,857	4,230,794	7,511,857

The consolidated financial statements of KIDS, registration number 01346252 on pages  $\frac{27}{2}$  to  $\frac{52}{2}$  were approved by the Board on 6th October 2021 and signed on its behalf by:

Stephen Unwin

Chair of Trustees

## **Statement of Cash Flows**

(including consolidated cash flow statement) For the year ended 31 March 2021

	Notes	Group 2021 £	Group 2020 £	Charity 2021 £	Charity 2020 £
Cash flows from operating activities					
Net cash provided by operating activities	25	474,875	401,024	474,875	401,024
Cash flows from investing activities					
Interest Received		154	6,487	154	6,487
Payments to acquire fixed assets		(49,739)	(145,837)	(49,739)	(145,837)
Net cash (used in) investing activities		(49,585)	(139,350)	(49,585)	(139,350)
Cash flows from financing activities					
Repayment of loans		(18,643)	(116,667)	(18,643)	(116,667)
Interest Paid		(2,393)	(3,337)	(2,393)	(3,337)
Net cash provided by (used in) financing activities		(21,036)	(120,004)	(21,036)	(120,004)
Change in cash and cash equivalents in the reporting period		404,254	141,670	404,254	141,670
Cash and cash equivalents at the beginning of the reporting period		1,472,832	1,331,162	1,472,832	1,331,162
Cash and cash equivalents at the end of the reporting period	23	1,877,086	1,472,832	1,877,086	1,472,832

#### **Notes to the Financial Statements**

#### 1. Legal Form

KIDS is a registered charity (Charity number: 275936) and is a company limited by guarantee (Company number: 01346252), incorporated in England and Wales and domiciled in England. The registered office is 7-9 Elliott's Place, London, N1 8HX. The principal activity of the charity during the year was that of the provision of services for disabled children and young people.

#### 2. Accounting Policies

The principal accounting policies adopted, judgements and key sources of estimation uncertainty in the preparation of the financial statements are as follows:

#### 2.1 Basis of Preparation

The financial statements cover the period 1 April 2020 to 31 March 2021.

The financial statements have been prepared in accordance with Accounting and Reporting by Charities: Statement of Recommended Practice applicable to charities preparing their accounts in accordance with the Financial Reporting Standard applicable in the UK and Republic of Ireland (FRS 102) (effective 1 January 2015) – (Charities SORP (FRS 102)), the Financial Reporting Standards applicable in the UK and Republic of Ireland (FRS 102) and the Companies Act 2006.

KIDS meet the definition of a public benefit entity under FRS 102. Assets and liabilities are initially recognised at historical cost or transaction value unless otherwise stated in the relevant policy note(s).

The financial statements are presented in sterling, which is the functional currency of the group and charity. All values are rounded to the nearest £1 except where otherwise indicated.

#### 2.2 Group financial statements

The group financial statements include the financial statements of the parent company and all of its subsidiary undertakings on a line by line basis, all of which are made up to 31 March 2020. The charity has taken exemption from presenting its unconsolidated statement of financial activities under section 408 of Companies Act 2006.

The activities of the Group and Charity are the same and therefore the SOFA (Statement of Financial Activities) stated is the same for the Group and the Charity.

#### 2.3 Preparation of the accounts on a going concern basis

At the balance sheet date the group had a significant cash balance and strong net current asset position. At the time of signing these accounts, the directors have considered the effect of the Coronavirus on the going concern position, and consider that this does indicate that the group will continue to trade for a period of at least 12 months from the date of signing these accounts due to strong reserves, minimizing costs and the UK Government support available to businesses during this difficult time.

The financial forecasts prepared by the directors show that the group will be able to operate within the facilities available to it.

On that basis, the directors have prepared these financial statements on a going concern basis

#### 2.4 Income

Voluntary income by way of donations, legacies and gifts is recognised in full in the statement of financial activities when the group is entitled to receipt, which is usually when the cash is received. Gift Aid refunds on donations are recognised on an accruals basis.

Voluntary income by the way of grants is credited to the statement of financial activities in the year in which it is received unless otherwise stated under the terms of the application or issue.

Income for the delivery of our work with disabled children and young people through contracted services and performance related grant funding is recognised in the statement of financial activities in the year in which it is receivable and the service has been delivered. Income received which is clearly specified for a future accounting period or for services not delivered by the year end is carried forward as deferred income.

Income received by the way of parental contributions and Nursery/After School Club fees are recognised on a cash basis.

#### 2.5 Expenditure

Expenditure is charged to the statement of financial activities in the period that it is incurred. This includes attributable VAT where it cannot be recovered. Expenditure is classified under the following activity headings:

#### Cost of generating voluntary funds

This is direct expenditure incurred on fund-raising applications and activities related to the generation of voluntary donations plus a proportion of support costs.

#### Cost of activities for generating funds

This is direct expenditure incurred on activities related to generating funds through fundraising events and the sale of donated goods plus a proportion of support costs.

#### Costs of Charitable Activities

This comprises all direct costs which have been incurred by the group in providing care services and meeting its charitable objects.

#### **Support costs**

Support costs are those functions that assist the work of the charity but do not directly undertake charitable activities. Support costs include finance, HR, IT and governance costs which support KIDS operational services.

#### 2.6 Allocation of costs

Costs directly attributable to the activities above are allocated to the activity to which they relate. Central support costs are then allocated to the activities in a proportion based on the total direct expenditure of each activity.

#### 2.7 Tangible Fixed Assets

Tangible fixed assets are stated at cost less depreciation excluding Freehold and Long Leasehold buildings which are revalued every 5 years.

Depreciation is provided at rates calculated to write off the cost of fixed assets, less their estimated residual value, over their expected useful lives on the basis as follows:

Asset Category	Annual rate
Freehold land	Nil
Freehold buildings	Nil Revaluation every 5 years
Leasehold property and improvements	Nil Revaluation every 5 years
Office equipment/fixtures and fittings	20% straight line
Playground structures	* Over the period of the lease
Computer equipment/software	20%-25% straight line
Motor vehicles	25% straight line

Assets under construction are not depreciated.

Depreciation costs are allocated to activities on the basis of the use of the related assets in those activities. Assets are reviewed for impairment if circumstances indicate their carrying value may exceed their net realisable value and value in use.

#### 2.8 Investments

Investments are stated at cost less provision for permanent diminution in value.

#### 2.9 Operating Leases

Rentals payable under operating leases, where substantially all the risks and rewards of ownership remain with the lessor, are charged on a straight-line basis over the lease term.

<sup>\*</sup> Where there is no formal lease agreement for the tenancy of the respective playground, the structures are depreciated at 20% straight line.

#### **2.10 Funds**

Unrestricted funds are those which are available for use at the discretion of the Board of Trustees, in furtherance of the general objectives of the group. The Board may, at its discretion, set aside unrestricted funds for specific future purposes and these are referred to as Designated Funds. Where such funds are no longer required for the intended purposes they are released to general unrestricted reserves.

Restricted funds are those which can only be used for purposes specified by the donor, or which have been raised under the terms of a specific appeal. Direct expenditure, which is for the specified purpose, is charged against the fund together with an appropriate allocation of management and support costs.

#### 2.11 Financial Instruments

The group only enters into basic financial instruments transaction that result in the recognition of financial assets and liabilities like trade and other debtors and creditors, loans from banks and other third parties and loans to related parties.

Debt instruments (other than those wholly repayable or receivable within one year), including loans and other accounts receivable and payable, are initially measure at present value of the future cash flows and subsequently amortised cost using the effective interest method. Debt instruments that are payable or receivable within one year, typically trade debtors and creditors are measured, initially and subsequently, at the undiscounted amount of the cash or other consideration expected to be paid or received.

Financial assets that are measured at cost and amortised costs are assessed at the end of each reporting period for objective evidence of impairment, if objective evidence of impairment is found, an impairment loss is recognised in the Consolidated Statement of Financial Activities.

For financial assets measured at cost less impairment, the impairment loss is measured as the difference between an asset's carrying amount and best estimate of the recoverable amount, which is an approximation of the amount that the group would receive for the asset if it were to be sold at the reporting date.

Financial assets and liabilities are offset and the net amount reported in the Balance Sheet when there is an enforceable right to set off the recognised amounts and there is an intention to settle on a net basis or to realise the asset and settle the liability simultaneously.

#### 2.12 Pensions

The group operates two defined contribution pension schemes (and paid into one further scheme during the year). The assets of the schemes are held separately from those of the group in an independently administered fund. The pension cost charge represents contributions payable under the schemes by the group. There is no liability under the schemes other than the payment of those contributions.

The pension costs are allocated between unrestricted and restricted reserves using the employees' time allocation when working on the various activities of the group. Any closing liability would be attributed to the unrestricted reserves at the year end.

## 3. Income from donations and legacies

		2019-20		
	Unrestricted £	Restricted £	Total £	Total £
Donations	220,941	171,817	392,758	587,712
Grants	72,831	653,787	726,618	549,599
Legacies	29,859	0	29,859	95,949
	323,631	825,604	1,149,235	1,233,260

Details of significant donations received in the year are provided on page 53.

## 4. Income from charitable activities

		2019-20			
	Unrestricted £	Restricted £	Total £	Total £	
Work with disabled children and young people	7,074,642	0	7,074,642	7,892,512	
Associated charit	Associated charitable work				
Training Courses and Products	0	0	0	550	
	7,074,642	0	7,074,642	7,893,062	

Income from work with disabled children and young people analysed by KIDS region

	2020-21 £	2019-20 £
London East & North	1,513,268	1,680,735
London West & South	1,165,044	1,219,824
South East	1,146,465	1,343,048
South West	235,259	296,894
Central	729,070	840,365
Yorkshire	661,967	620,951
Lincolnshire	686,474	792,092
DFE / National Projects	937,095	1,098,603
	7,074,642	7,892,512

## 5. Income earned from other activities

		2019-20		
	Unrestricted £	Restricted £	Total £	Total £
Events Income	15,186	3,376	18,562	205,579
Commission from the sale of Christmas cards	0	0	0	6,009
	15,186	3,376	18,562	216,589

#### 6. Investment Income

Investment Income relates to bank interest received 2020-21 £154 (2019-20 £6,487) held in Unrestricted Funds.

## 7. Analysis of expenditure on charitable activities and raising funds

		2019-20			
	Direct Staff Costs £	Costs Costs Total			Total £
Generating Voluntary Income	274,532	39,635	36,379	350,546	368,648
Activities for generating funds	135,624	47,992	21,262	204,878	171,909
Raising Funds	410,156	87,627	57,641	555,424	540,557

Work with disabled children and young people	5,852,911	1,367,309	836,058	8,056,278	8,791,837
Associated charitable work	0	(4,857)	(559)	(5,416)	20,726
Charitable Activities	5,852,911	1,362,452	835,499	8,050,862	8,812,563

Expenditure for work with disabled children and young people analysed by KIDS region

		2019-20			
	Direct Staff Costs £	Other Direct Costs £	Support Costs £	Total £	Total £
London East & North	1,493,786	270,112	204,247	1,968,145	1,933,455
London West & South	880,305	187,044	123,593	1,190,942	1,441,839
South East	884,687	304,679	137,723	1,327,089	1,565,485
South West	204,175	34,557	27,644	266,376	330,325
Central	649,042	133,474	90,613	873,129	933,058
Yorkshire	551,198	122,001	77,951	751,150	744,365
Lincolnshire	517,589	137,061	75,804	730,454	836,727
DFE / National Projects	672,129	178,381	98,483	948,993	1,006,583
	5,852,911	1,367,309	836,058	8,056,278	8,791,837

Of the total expenditure of £8,050,862 (2019-20 £8,812,563) £780,778 (2019-20 £826,788) related to restricted expenditure and £7,270,084 (2019-20 £7,985,775) related to unrestricted expenditure.

## 8. Analysis of governance and support costs

		2019-20		
	Staff Costs £	Other Costs £	Total £	Total £
Chief Executive Office	168,491	28,748	197,239	168,018
Finance and Payroll	238,230	54,320	292,550	297,040
Human Resources	144,106	82,450	226,556	190,993
IT Infrastructure	106,868	31,840	138,708	133,650
Governance	18,721	19,366	38,087	34,317
	676,416	216,724	893,140	824,018

# 9. Analysis of staff costs, Trustee remuneration and expenses, and the cost of key management personnel

	2020-21 £	2019-20 £
Wages and salaries	6,148,820	6,404,302
Social security costs	410,589	429,571
Pension contributions	110,290	125,481
Agency and contract staff	269,785	367,332
	6,939,484	7,326,686

The average number of full time equivalent employees, and average headcount during the year, analysed by category.

	2020-21 FTE	2020-21 Headcount	2019-20 FTE	2019-20 Headcount
Staff engaged in generating funds	9	10	9	10
Staff engaged in direct charitable activities	172	235	156	219
Management and support staff	23	26	21	25
	204	271	186	254

Included in staff costs are amounts paid to casual workers who are engaged in direct charitable activities on a sessional basis. The average number of full time equivalent casual workers equated to 54 (2020:66).

	2020-21	2019-20
£60,000 to £70,000	1	1
£70,000 to £80,000	1	1
£90,000 to £100,000	1	0

Total contributions made to defined contribution schemes on behalf of the higher paid employees in 2020-21 was £2,839 (2019-20 £11,932). At 31 March 2021 retirement benefits were accruing to the higher paid employees under defined contribution schemes.

The total cost of key management is £330,819 (2019-20 £330,852).

No Trustee of the charity received any remuneration for services performed on behalf of the charity or group. During the year ended 31 March 2021 one Trustee received reimbursed DBS checks £132.10 (2019-20 one Trustee, travel and subsistence £44)

#### 10. Pension Costs

The charity participates in a defined contribution pension's scheme administered externally. Membership of the scheme is available to employees satisfying qualifying conditions. Payments made to the fund are charged annually in the financial statements. The pension cost charge amounted to £106,973 (2020: £121,427). At the year end there was £21,028 in unpaid contributions (2020: £20,743).

From 1 October 2018 there were a number of staff who had TUPE'd across from another organisation who are entitled to be in the NHS Pension.

#### 11. Auditor Fees

The auditor fees include audit fees for 2020/21 £19,833 inclusive of VAT, (2019/20 £18,600). We have also used Cooper Parry for VAT consultancy £10,139 (2019/20 £0).

#### 12. Related Party Transactions

Advantage has been taken of the exemption conferred by paragraph 3(c) of Financial Reporting Standard 102 paragraph 33.1 whereby transactions with entities that are part of the same group do not require disclosure in the financial statements.

During the 2020/21 financial year there was 1 related party transaction:

1. Stephen Unwin (Chair) has confirmed that his son works as a sessional worker at Hackney Playground. The rate of pay was at a standard rate for the role taken.

#### 13. Tangible Fixed Assets

Summary of Tangible fixed assets of the group and charity.

All Freehold and Long leasehold properties were valued as at 1 April 2018. The properties were valued by Lambert Smith Hampton. The reports and valuations have been prepared in accordance with the Royal Institution of Chartered Surveyors ('RICS') Valuation – Professional Standards UK January 2014 (revised April 2015), also known as the 'Red Book', the International Valuation Standards ('IVS') 2017 and the Red Book – the RICS Valuation, Global Standards 2017;

- The valuations have been prepared in accordance with the current requirements of UK Generally Accepted Accounting Principles (UK GAAP)
- With reference to the Financial Reporting Standards (FRS), in particular FRS 102,
- As well as relevant Statements of Recommended Practice (SORP).

The carrying amount for each class of property that would have been recognised had the assets been carried at historical cost would have been:

Freehold Land and Buildings	£5,402,977
Long Leasehold Property	£287,934
Total	£5,690,911

On 26 April 2021 KIDS sold the Smile building along with some Fixtures and Fittings and IT equipment. The asset is therefore reflected in the accounts at market price and transferred to Current Tangible Assets.

#### Fixed Assets of the group and charity.

	Land and Buildings £	Other £	Total £		
Cost					
At 1 April 2020	5,445,786	1,771,188	7,216,974		
Additions	44,629	5,110	49,739		
Revaluation	(3,252,719)	(1,236)	(3,253,955)		
Disposals	0	(147,826)	(147,826)		
Transfer to Current Tangible Assets	(1,550,000)	(73,597)	(1,623,597)		
At 31 March 2021	687,696	1,553,639	2,241,335		
Depreciation					
At 1 April 2020	174,547	1,581,767	1,756,314		
Charge for year	19,237	68,402	87,639		
Revaluations	0	(495)	(495)		
Disposals	0	(147,751)	(147,751)		
Transfer to Current Tangible Assets	0	(73,597)	(73,597)		
At 31 March 2021	193,784	1,428,326	1,622,110		
Net book value					
At 31 March 2021	493,912	125,313	619,225		
At 31 March 2020	5,271,239	189,421	5,460,660		

## Land and Buildings of the group and charity.

	Freehold Land and Buildings £	Long Lease- hold Property £	Short Lease-hold Improvements £	Total Land and Buildings £
Cost				
At 1 April 2020	5,110,669	139,392	195,725	5,445,786
Additions	26,617	0	18,012	44,629
Revaluation	(3,252,719)	0	0	(3,252,719)
Disposals	0	0	0	0
Transfer to Current Tangible Assets	(1,550,000)	0	0	(1,550,000)
At 31 March 2021	334,567	139,392	213,737	687,696
Depreciation				
At 1 April 2020	0	2,626	171,921	174,547
Charge for year	0	7,879	11,358	19,237
Revaluations	0	0	0	0
Disposals	0	0	0	0
Transfer to Current Tangible Assets	0	0	0	0
At 31 March 2021	0	10,505	183,279	193,784
Net book value				
At 31 March 2021	334,567	128,887	30,458	493,912
At 31 March 2020	5,110,669	136,766	23,804	5,271,239

## Other Fixed assets of the group and charity.

	Motor Vehicles £	Playground Structures £	Office Equipment Fixtures and Fittings £	IT Equipment and Software £	Total Other £
Cost					
At 1 April 2020	87,664	452,481	777,560	453,483	1,771,188
Additions	0	0	5,110	0	5,110
Revaluation	0	0	(1,236)	0	(1,236)
Disposals	(5,100)	0	(13,237)	(129,489)	(147,826)
Transfer to Current Tangible Assets	0	0	(61,637)	(11,960)	(73,597)
At 31 March 2021	82,564	452,481	706,560	312,034	1,553,639
Depreciation					
At 1 April 2020	85,229	407,262	685,393	403,883	1,581,767
Charge for year	2,435	13,292	29,054	23,621	68,402
Revaluations	0	0	(495)	0	(495)
Disposals	(5,100)	0	(13,162)	(129,489)	(147,751)
Transfer to Current Tangible Assets	0	0	(61,637)	(11,960)	(73,597)
At 31 March 2021	82,564	420,554	639,153	286,055	1,428,326
Net book valu	ie				
At 31 March 2021	0	31,927	67,407	25,979	125,313
At 31 March 2020	2,435	45,219	92,167	49,600	189,421

#### 14. Investments

Investments of the charity.

	2021 £	2020 £
Market Value	100	100
Historical Cost	100	100

Investments related to the 100% share capital of KIDS Trading Company Limited, a dormant company limited by guarantee registered in England and Wales.

KIDS is also the sole member of Support Education and Respite Care for Children, Kidsactive and Strut Limited, both are charities and companies limited by guarantee, with no share capital, registered in England and Wales. Kidsactive and Strut Limited are dormant.

	Net Assets (Deficit) 2021 £	2020 £	Surplus (Deficit) 2021 £	2020 £
Support Education and Respite Care for Children (Smile)	0	N/A	0	N/A
Kidsactive	0	0	0	0
KIDS Trading Company Limited	100	100	100	0
Strut Limited	0	0	0	0

## 15. Current Tangible Assets

On 26 April 2021 KIDS sold the KIDS Smile Centre, to reflect this the Assets included in the Sale have been transferred to Current Tangible Assets.

	Freehold Land and Buildings £	Office Equipments, Fixtures and Fittings £	IT Equipment and Software £	Total Current Tangible Assets £
Transfer Cost	1,550,000	61,637	11,960	1,623,597
Transfer Depreciation	0	(61,637)	(11,960)	(73,597)
Net Book Value At 31 March 2021	1,550,000	0	0	1,550,000

## 16. Debtors

	Group		Charity	
	2021 £	2020 £	2021 £	2020 £
Trade debtors	641,135	896,456	641,135	896,456
Other Debtors	10,748	8,597	10,748	8,597
Prepayments and accrued income	344,803	335,302	344,803	335,302
	996,686	1,240,355	996,686	1,240,355

## 17. Creditors: amounts falling due within one year

	Group		Cha	rity
	2021 £	2020 £	2021 £	2020 £
Bank Loan	0	18,643	0	18,643
Trade Creditors	89,511	51,541	89,511	51,541
Social Security and other taxation	100,805	113,794	100,805	113,794
Other creditors*	188,775	52,693	188,875	52,793
Accruals	232,107	242,451	232,107	242,451
Deferred Income**	201,005	182,868	201,005	182,868
	812,203	661,990	812,303	662,090

<sup>\*</sup>Includes funds held as an agent on behalf of Hull City Council 2021: £20,230 (2020: £3,093).

 $<sup>\</sup>hbox{$^{**}$Deferred income comprises income that has been invoiced but relates to the next financial year.}$ 

## 18. Deferred Income

Group and Charity.

	2021 £	2020 £
Balance as at 1 April	182,868	195,945
Amount released to income earned from charitable activities	(182,868)	(195,945)
Amount deferred in year	201,005	182,868
Balance as at 31 March	201,005	182,868

## 19. Analysis of Bank Loan

	Group		Cha	rity
	2021 £	2020 £	2021 £	2020 £
Due within 1 year	0	18,643	0	18,643
Due within 1 – 2 years	0	0	0	0
Due within 2 – 5 years	0	0	0	0
Due after 5 years	0	0	0	0
	0	18,643	0	18,643

In 2017/18 KIDS took out a loan with Barclays for £350,000 with interest charged at a rate of 2.75% per annum over 3 years. The loan has been fully repaid.

## 20. Analysis of net assets between funds

## Group.

	Unrestricted Funds £	Restricted Funds £	Total 2020-21 £	Total 2019-20 £
Tangible fixed assets	619,225	0	619,225	5,460,660
Net current assets	3,006,774	604,795	3,611,569	2,051,197
Creditors falling due after one year	0	0	0	0
	3,625,999	604,795	4,230,794	7,511,857

## Charity.

	Unrestricted Funds £	Restricted Funds £	Total 2020-21 £	Total 2019-20 £
Tangible fixed assets	619,225	0	619,225	5,460,660
Investments	100	0	100	100
Net current assets	3,006,674	604,795	3,611,469	2,051,097
Creditors falling due after one year	0	0	0	0
	3,625,999	604,795	4,230,794	7,511,857

## 21. Analysis of charitable funds

Group and Charity.

	Funds 1 April 2020 £	Income £	Expenditure £	Transfer/ Other Gains £	Funds 31 March 2020 £
Restricted Funds					
London East & North	120,500	119,221	(181,229)	0	58,492
London West & South	8,322	6,553	(11,875)	0	3,000
South East	34,471	125,472	(81,018)	0	78,925
South West	6,001	18,173	(24,172)	0	0
Central	132,505	257,304	(191,005)	(24,133)	174,671
Yorkshire	192,707	153,390	(207,187)	0	138,911
Lincolnshire	0	67,824	(42,480)	0	25,343
National Projects	5,459	60,369	(23,474)	0	42,355
Capital Projects	0	25,674	(1,448)	(24,226)	0
Greystar contribution to Hayward building work	60,000	0	0	0	60,000
Nation Garden Scheme	41,610	0	0	(18,512)	23,098
Albert Hunt - Money for minibus – Capital	5,000	(5,000)	0	0	0
Sandra Trust- Various Building work	16,890	0	(16,890)	0	0
	623,465	828,980	(780,778)	(66,872)	604,795
Unrestricted Funds					
Designated funds	13,895	0	(13,895)	0	0
Capital reserve fund	206,500	0	(66,957)	49,739	189,282
Property Reserve	4,414,956	0	(3,246,407)	0	1,168,549
Funds held as custodian/ agent	3,093	44,800	(27,663)	0	20,230
General fund	2,249,948	7,704,980	(7,724,123)	17,133	2,247,938
	6,888,392	7,749,780	(11,079,045)	66,872	3,625,999
Total funds	7,511,857	8,578,760	(11,859,823)	0	4,230,794

The Restricted funds carried forward are made up of various fundraised and trust income that have not been spent during the financial year.

- London East & North includes money to be spent on services in Camden as well as the Hayward and Wandsworth playgrounds.
- Central includes money to be spent on wellbeing in Stockport, the Youth Investment Fund and Innovation Fund as well as Orchard centre in Lye.
- The South East includes money to be predominantly spent on young carers group.
- Yorkshire include money to be spent on youth groups and inclusion behaviour support, family and summer activities.
- Lincolnshire includes money to be spent on the running of the strut after school and holiday club.
- National Projects include predominantly money to be spent on digital service development.
- There are a number of capital monies carried forward including a contribution from Hayward to fund building works as well as a donation from the National Garden Scheme to create two gardens one that has been developed this year and one that will be developed next year.

£49,739 of restricted money was spent on capital items and has been moved to the capital reserve fund to depreciate as the items purchased were specific and restricted although they are for general use.

Designated funds have been fully spent. It is at the discretion of the Finance and Audit Committee to designate or undesignate these funds as they see fit.

## Group and Charity.

	Funds 1 April 2019 £	Income £	Expenditure £	Transfer/ Other Gains £	Funds 31 March 2020 £
Restricted Funds					
London & Central	305,741	336,574	(378,987)	0	263,328
South	59,673	138,508	(145,271)	(14,440)	38,470
Yorkshire & Lincolnshire	203,376	228,765	(239,434)	0	192,707
National Projects	0	2,075	(1,000)	0	1,075
AD Charitable Trust	21,919	17,500	(35,034)	0	4,385
Capital Projects	0	51,055	(12,831)	(38,224)	0
Greystar contribution to Hayward building work	0	60,000	0	0	60,000
Nation Garden Scheme	0	85,000	(4,000)	(39,390)	41,610
Albert Hunt - Money for minibus – Capital	5,000	0	0	0	5,000
Sandra Trust- Various Building work	48,021	0	(10,231)	(20,900)	16,890
	643,730	919,477	(826,788)	(112,954)	623,465
<b>Unrestricted Funds</b>					
Designated funds	22,958	0	(9,063)	0	13,895
Capital reserve fund	153,731	0	(60,185)	112,954	206,500
Property Reserve	4,414,956	0	0	0	4,414,956
Funds held as custodian/ agent	52,700	0	(5,028)	(44,579)	3,093
General fund	2,174,769	8,482,656	(8,452,056)	44,579	2,249,948
	6,819,114	8,482,656	(8,526,332)	112,954	6,888,392
Total funds	7,462,844	9,402,133	(9,353,120)	0	7,511,857

## 22. Operating lease commitments

	Group		Charity			
	2021 £	2020 £	2021 £	2020 £		
Land and building	Land and buildings					
Expiring within one year	201,580	206,478	201,580	206,478		
Expiring within two to five years	148,600	238,600	148,600	238,600		
Expiring after five years	30,000	30,500	30,000	30,500		
	380,180	475,578	380,180	475,578		
Other						
Expiring within one year	11,213	11,213	11,213	11,213		
Expiring within two to five years	7,387	34,141	7,387	34,141		
Expiring after five years	5,443	5,443	5,443	5,443		
	24,043	50,797	24,043	50,797		

During the year £241,725 (2019-20 £222,919) was spent on operating lease commitments.

#### 23. Analysis of cash and cash equivalents

Cash and Cash equivalents is all cash in hand 2021: £1,877,086 (2020: £1,472,832).

#### 24. Post-balance sheet events

On the 26 April 2021 a property in Hampshire (the KIDS Smile building) was sold for £1.55million.

# 25. Reconciliation of net movement in funds to net cash flow from operating activities

	Group 2021 £	Group 2020 £	Charity 2021 £	Charity 2020 £
Net income/ (expenditure) for the reporting period (as per the statement of financial activities)	(3,281,063)	49,013	(3,281,063)	49,013
Adjustments for:				
Depreciation charges	87,639	90,897	87,639	90,897
Loss/(profit) on sale of fixed assets	48	0	48	0
Loss on the revaluation of fixed assets	3,253,489	0	3,253,489	0
Interest from investments	(154)	(6,487)	(154)	(6,487)
Interest payments	2,391	3,337	2,391	3,337
(Increase)/ Decrease in debtors	243,669	405,811	243,669	405,811
Increase/ (Decrease) in creditors	168,856	(141,547)	168,856	(141,547)
Net cash provided by (used in) operating activities	474,875	401,024	474,875	401,024

# **Gifts and Grants Received**

The list below provides details of all voluntary donations over £5,000 or above received during the past two financial years by the charity.

	2020-21	2019-20
29th May 1961 Charitable Trust	8,000	8,000
A D Charitable Trust	17,500	17,500
Anonymous		83,660
Anonymous		45,000
Anonymous	5,000	
Anonymous	10,000	
Anonymous		35,881
Anonymous	28,400	
Anonymous		11,655
APL		13,500
Armed Forces Covenant Trust	9,500	
BBC Children in Need	32,815	35,536
BBC Lifeline		14,674
Clover Trust	5,000	5,000
Cooperative	35,000	
Cranswick Country Foods	20,000	
Credit Suisse	15,000	5,000
Derwent London	5,000	5,000
Edward Cadbury Trust	5,000	
Elizabeth & Prince Zaiger Charitable Trust	6,000	6,000
Eveson Charitable Trust	15,000	
Expat Foundation		15,600
Glebe Charitable Trust		10,000
GLA Young Leaders	37,398	
Goldman Sachs		15,000
Greystar Europe Ltd		50,799

	2020-21	2019-20
Groundwork UK		5,000
Hull and East Riding Charitable Trust		5,000
Hutton Foundation	10,000	
Laurence Guiness	14,644	
Irwin Mitchell		5,000
National Lottery Community Fund	60,309	
National Lottery Community Fund &DCMS (Coronavirus Community Support Fund)	68,145	
National Lottery Grant	22,610	
Masonic Charitable Foundation		15,000
National Garden Scheme		85,000
National Lottery Awards for all		9,360
Nexen Petroleum (CNOOC)		20,000
Paperchase		13,679
Quartet Express Grant	8,590	5,000
Royal Navy and Royal Marines Charity	25,000	42,426
Sandra Charitable Trust	30,000	
Severn Trent Water	10,000	
Sir James Reckitt Charity		6,000
Sir Walter St John's Educational Charity		5,420
Sunlife Insurance	5,000	
Sunrise Foundation	10,000	
St Andrew Holborn Charities	15,782	15,562
Swire Charitable Trust	5,000	
Techbelt Community Fund	5,000	
The Adint Charitable Trust	10,000	5,000
The Childhood Trust		41,511
The Clover Trust	5,000	
The Bailey Thomas Charitable Trust	5,000	
The DMF Ellis Charitable Trust	5,000	
The London Marathon Grant		19,065
The Morrisons Foundation	13,437	8,372

	2020-21	2019-20
The National Fund		10,595
The O'Sullivan Family Charitable Trust	5,000	20,000
The Roger & Douglas Turner Charitable Trust	5,000	7,000
The Three Guineas Trust	25,607	15,000
Tula Trust	5,000	
Two Ridings Community Foundation	10,000	
Wandsworth Local Fund		12,732
Youth Investment Fund	53,001	62,368
Young Londoners Fund		37,397
Youth Music Fund		10,595
Zochonis Charitable Trust	30,500	25,000
29th May 1961 Charitable Trust	8,000	8,000
Zurich Community Trust	16,905	9,000

The Trustees wish to acknowledge with sincere gratitude all of the many donors and supporters whose generous financial help makes a considerable contribution to our ability to continue our work.

# **Company Information**

Company number: 01346252

Charity number: 275936

**Registered office:** 7-9 Elliott's Place

London N1 8HX

Trustees: Stephen Unwin Chair

Chris Stefani

Treasurer (resigned 20 January 2021)

Sanjay Nair Treasurer

(appointed Trustee 29 September 2020, appointed Treasurer 24 March 2021)

Sam Bowerman

Steven Clarke

Kerry Crichlow

David de Paeztron

(resigned 24 March 2021)

Austin Erwin

Anna Hamilton

Mary-Rachel McCabe

Zoe Peden

Richard Pogrel

Diana Sutton

Lindsay Thomas

(resigned 24 March 2021)

Company secretary: Katie Ghose

Bankers: Barclays Bank plc

50 Pall Mall London SW1Y 5AX

Auditor: Cooper Parry Group Limited

Park View

One Central Blvd, Blythe Valley Park,

Solihull B90 8BG You can find out more about KIDS by visiting our website: www.kids.org.uk

Follow us on Twitter:



**@**kidscharity

Follow us on Facebook:



@kidscharity

Follow us on Instagram:



© @kidscharityuk



Registered Charity No: 275936

